WEBVTT

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00:00:03.710 --> 00:00:19.567

Kyle Bryant: Welcome everybody to the red list. Thursday Weekly Webinar. I am pleased to be joined here today by Kyle Bryant, our product manager, and Greg Drummond, our Ux Ui manager. Today we're going to be going over some of the new releases that we've had.

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00:00:20.050 --> 00:00:24.810

Kyle Bryant: and that's very exciting. So I'm going to hand it over to Kyle now to

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00:00:26.020 --> 00:00:28.679

Kyle Bryant: just take it away. Perfect. Thank you, Ray.

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00:00:29.113 --> 00:00:38.510

Kyle Bryant: So we've had some great releases in the last month. We wanted to highlight a couple of them that we think are gonna have a big impact on the way that people

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00:00:38.923 --> 00:00:48.920

Kyle Bryant: run their routes and do their maintenance. The 1st one that we'll talk about is proof of presence and some more flexibility around that, and being able to apply them

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00:00:48.950 --> 00:00:56.669

Kyle Bryant: to specific routes, and then we'll talk about a new view where you can audit your assets on the web.

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00:00:57.927 --> 00:01:09.200

Kyle Bryant: So one of the problems that we're trying to address is that as more and more workers I call them kind of legacy workers. Leave

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00:01:10.310 --> 00:01:35.549

Kyle Bryant: the plants. They're taking a lot of knowledge with them and a lot of proficiency. We're seeing those people that have been at a facility or in the industry 20 or 30 years and kind of do their jobs almost on autopilot being replaced by people that the next generation just doesn't have that same expectation of a job. They expect to move around a lot more often

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00:01:36.470 --> 00:01:40.060

Kyle Bryant: fewer and fewer people are attracted to the maintenance

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00:01:40.426 --> 00:01:59.619

Kyle Bryant: jobs as a career. And so we're seeing a definite shift in the workforce. We're addressing that in in multiple ways. It's 1 of the reasons why our focus is so high on having a really visual application that walks you through the jobs that you need and is adjustable, depending on your experience level.

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00:02:00.086 --> 00:02:05.953

Kyle Bryant: But another way that we do that is to create management tools that allow people to

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00:02:07.460 --> 00:02:18.920

Kyle Bryant: kind of track their their workforce as well as encourage their their workers to do things in the right way, and to go through that learning

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00:02:19.430 --> 00:02:23.039

Kyle Bryant: path rather than just marking things as done.

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00:02:24.560 --> 00:02:30.439

Kyle Bryant: so kind of to step back to a little bit of a higher level. For how we approach

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00:02:32.140 --> 00:02:49.459

Kyle Bryant: product development. Here we at Red List follow what's called continuous discovery habits. The idea behind that is that we're always reaching out to people trying to learn more. We're never satisfied with our product the way that it is and so we kind of

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00:02:50.132 --> 00:02:58.319

Kyle Bryant: break that into 2 categories. One is when we're reaching out to people. We really want to understand what their problems are.

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00:02:58.650 --> 00:03:05.619

Kyle Bryant: what the challenges that they're facing are both inside the red list app as well as just in their business as a whole.

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00:03:06.305 --> 00:03:15.544

Kyle Bryant: The second category is then solutions for those. What can we provide that makes work easier that makes it more impactful, that makes it more effective.

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00:03:16.380 --> 00:03:23.830

Kyle Bryant: And so we're always looking for feedback from customers on their pain points and possible solutions and ideas that they have.

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00:03:24.655 --> 00:03:32.230

Kyle Bryant: We're interviewing people multiple times a day all every week, all year long. And so if anybody

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00:03:32.380 --> 00:03:43.480

Kyle Bryant: wants to meet with the product team just reach out to us at product at Com, and we can set up a time to sit down with you and see what you're experiencing. There's no role or

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00:03:44.078 --> 00:03:51.840

Kyle Bryant: seniority or anything. We're looking really for the entire spectrum of people that are interacting with the

red list app.

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00:03:53.790 --> 00:03:57.740

Kyle Bryant: So one of the use cases for our recent

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00:03:58.270 --> 00:04:10.520

Kyle Bryant: deployment of proof of presence on routes is that we have a material manufacturer that has that disparity in their workforce. They have a lot of guys that have been there for

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00:04:10.660 --> 00:04:17.080

Kyle Bryant: 2030 years that just can run their routes without referencing anything.

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00:04:17.089 --> 00:04:24.410

Kyle Bryant: and just want to be able to go. Then go in and say, Hey, I did complete this. They built a lot of trust. They built a lot of credibility.

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00:04:24.520 --> 00:04:29.010

Kyle Bryant: and then they have newer employees that they trust, but that

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00:04:29.464 --> 00:04:40.840

Kyle Bryant: aren't familiar with the routes don't necessarily know that they're hitting all of the the assets and equipment. And so they really want them to go through that process of tagging in

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00:04:41.393 --> 00:04:48.643

Kyle Bryant: to each of the machines, or sorry, not tagging in, but scanning in to the machines

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00:04:49.570 --> 00:04:52.899

Kyle Bryant: one by one, and making sure that they hit their routes properly.

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00:04:53.990 --> 00:05:15.660

Kyle Bryant: So because they want those 2 different experiences depending on the seniority of the people running their routes. We previously had what we call proof of presence that requires that scan to be able to complete the tasks on at a facility level. And we've moved that down to also include being able to configure it on a route level.

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00:05:19.510 --> 00:05:28.159

Kyle Bryant: So proof of presence requires a QR. Code or Nfc. Scan. In order to edit the tasks to complete

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00:05:28.870 --> 00:05:32.879

Kyle Bryant: and now you can turn them on in 2 places.

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00:05:34.210 --> 00:05:36.919

Kyle Bryant: This is the lubrication management view.

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00:05:37.010 --> 00:05:45.120

Kyle Bryant: You can also do this in the classic view of Red List. The 1st place that you go in lubrication management. It is

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00:05:45.410 --> 00:05:47.419

Kyle Bryant: in the settings which is

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00:05:47.510 --> 00:05:51.680

Kyle Bryant: combined with the administrative

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00:05:51.750 --> 00:05:56.429

Kyle Bryant: tab. In the classic view. It's also in settings

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00:05:56.910 --> 00:05:58.500

Kyle Bryant: task completion.

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00:05:58.900 --> 00:06:00.170

Kyle Bryant: And then this

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00:06:00.830 --> 00:06:04.819

Kyle Bryant: drop down right here under the Tab task. Completion

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00:06:05.330 --> 00:06:10.093

Kyle Bryant: allows you to set your proof of presence requirement. So you have,

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00:06:10.590 --> 00:06:14.169

Kyle Bryant: 4 options that you can do within the

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00:06:14.190 --> 00:06:23.540

Kyle Bryant: the proof of presence requirements. The 1st one is the select which is just leaving it as a default, if you leave it there, proof of presence was not required

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00:06:23.580 --> 00:06:26.530

Kyle Bryant: on a facility level in order to complete your tasks.

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00:06:27.180 --> 00:06:42.540

Kyle Bryant: If you click on, do not require proof of presence, it also does not require you to scan in the reason that there are 2 of those is so that it's clear what you're choosing on the route level. And so we'll go into that in a second.

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00:06:43.090 --> 00:06:50.370

Kyle Bryant: the 3rd option is to require proof of presence per individual asset. So if you have each of your assets tagged.

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00:06:50.580 --> 00:06:56.980

Kyle Bryant: then every time you want to complete tasks on that asset you have to scan into the QR. Code associated with it.

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00:06:57.190 --> 00:07:02.959

Kyle Bryant: The 4th option is that you can either scan in on the asset or on the asset group.

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00:07:03.090 --> 00:07:04.969

Kyle Bryant: so you can

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00:07:05.540 --> 00:07:31.429

Kyle Bryant: associate assets into a group and then associate a QR. Code or Nfc. Tag with that group and just scan that that will for for a period of time allow you to complete any asset within that group. If that setting is turned on groups and group. QR codes are also a recent development. So if you haven't set those up reach out to your client, success manager, and he can help you.

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00:07:31.760 --> 00:07:32.610

Kyle Bryant: That's fine.

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00:07:32.910 --> 00:07:34.420

Kyle Bryant: Get that configured.

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00:07:35.210 --> 00:07:36.400

Kyle Bryant: We.

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00:07:36.490 --> 00:07:41.977

Kyle Bryant: the use cases that we've had for the groups, and the proof of presence scan for groups.

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00:07:42.320 --> 00:07:47.080

Kyle Bryant: one of them is, we've got a customer that has a lot of the same

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00:07:47.440 --> 00:07:48.220

Kyle Bryant: and

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00:07:48.560 --> 00:07:56.844

Kyle Bryant: equipment in one room, and so they don't want to have to go piece by piece, they just scan into that room, do all of that equipment, and

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00:07:57.410 --> 00:07:59.980

Kyle Bryant: and that covers their their proof of presence.

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00:08:00.400 --> 00:08:08.349

Kyle Bryant: The second place to access. Proof of presence is, if you go into your route setup

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00:08:08.580 --> 00:08:10.220

Kyle Bryant: and go into a route.

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00:08:10.430 --> 00:08:15.889

Kyle Bryant: This is where you access the route builder and route route template builder.

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00:08:15.920 --> 00:08:20.519

Kyle Bryant: You can see at the bottom we have the settings as well for routes.

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00:08:21.860 --> 00:08:27.450

Kyle Bryant: There are also 4, so the 1st one is to is company default.

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00:08:27.540 --> 00:08:32.539

Kyle Bryant: and so it will just follow. Whatever the company setting is

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00:08:32.650 --> 00:08:40.960

Kyle Bryant: you can see in parentheses right now. It says none selected. That's because you're in the select one is to let the whoever the owner of the route

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00:08:41.270 --> 00:08:49.000

Kyle Bryant: is, know that the company hasn't designated a preference. But that you'll follow that as they change that

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00:08:49.200 --> 00:08:54.090

Kyle Bryant: the other one, the other 3 will override the company setting.

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00:08:54.270 --> 00:08:57.440

Kyle Bryant: and so you on a route. If your company

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00:08:57.660 --> 00:08:58.350

Kyle Bryant: well

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00:08:59.160 --> 00:09:03.880

Kyle Bryant: has things set up to, not require proof of presence can require it.

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00:09:03.920 --> 00:09:09.039

Kyle Bryant: Anytime that you change from company default. It will pull up a little warning

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00:09:09.160 --> 00:09:15.458

Kyle Bryant: that lets you know that you are changing from your default configuration for the company, just as a reminder

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00:09:17.240 --> 00:09:20.940

Kyle Bryant: to check on your company's policy for proof presence

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00:09:21.549 --> 00:09:26.129

Kyle Bryant: and then the rest of them work very much the same way on the route level as

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00:09:26.210 --> 00:09:28.309

Kyle Bryant: they do on company level.

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00:09:28.490 --> 00:09:31.640

Kyle Bryant: being able to scan in either into individual assets

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00:09:31.850 --> 00:09:35.299

Kyle Bryant: or into assets or groups.

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00:09:40.300 --> 00:09:50.369

Kyle Bryant: So that is our proof of presence changes that we made in the last release. I'll turn the time over to Greg to go over

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00:09:51.420 --> 00:09:53.630

Kyle Bryant: for asset auditing in view.

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00:09:55.580 --> 00:09:57.522

Kyle Bryant: Yeah, thanks, Kyle.

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00:09:59.210 --> 00:10:01.989

Kyle Bryant: what I want to go over today is

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00:10:02.660 --> 00:10:11.779

Kyle Bryant: the updates that we've made on the asset profile. So I'm also in the clues management, part of our application or view of our application.

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00:10:12.100 --> 00:10:14.919

Kyle Bryant: When when we did this.

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00:10:15.640 --> 00:10:35.480

Kyle Bryant: we did this for users to be able to really understand at a very like high to low level of what is assigned to their assets. So I'm in the asset management under assets. And then I have this hierarchy view selected. As I dig into the hierarchy.

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00:10:35.850 --> 00:10:52.359

Kyle Bryant: I am kind of going through the different areas of my facility as I get to this specific area. Then I'm going to select a specific asset. Now that I'm on this asset, I can go to the components Tab, and we will see that

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00:10:52.780 --> 00:10:55.020

Kyle Bryant: I have.

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00:10:55.660 --> 00:10:58.810

Kyle Bryant: I have here the components

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00:10:59.030 --> 00:11:00.859

Kyle Bryant: that are on the asset.

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00:11:00.870 --> 00:11:16.680

Kyle Bryant: And before this update we stopped at this level of components. And now you'll notice that off to the right hand side of this component I have the task types that are associated to this component as well. So

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00:11:16.680 --> 00:11:38.080

Kyle Bryant: over here on the left. I can kind of scan through any images that are associated to the component. If I wanted to reorganize this, to adjust that, I can kind of adjust the sequencing of the component. Then, when I come over here on the right hand side, I can either add a task or review a task that's associated to this component.

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00:11:38.120 --> 00:11:40.480

Kyle Bryant: So I'm going to look at this grease task.

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00:11:40.710 --> 00:11:57.589

Kyle Bryant: And I'm gonna see all of the information that's associated to this grease task, and if I needed to make any changes or updates, then I could do that from this location. So before we did not have the ability to view the tasks that were associated to the component.

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00:11:57.640 --> 00:12:03.120

Kyle Bryant: and we also did not have the ability to edit those component tasks.

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00:12:04.070 --> 00:12:18.340

Kyle Bryant: You'll also notice that on this page. If I open up this Slider, there's a few other tabs over here. So there are the options of using. So this is the ability to add a component to this asset.

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00:12:18.400 --> 00:12:30.209

Kyle Bryant: I can also add a component from a template what this would be is that I would pull in all of the

components, and it's associated tasks from this template automatically to this asset.

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00:12:30.260 --> 00:12:34.369

Kyle Bryant: The other thing is, I can break this asset up into sections

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00:12:34.901 --> 00:12:56.698

Kyle Bryant: and then I can also apply an asset template. So if I have in this instance, let's just say many role stands, then I could create a role stand template, and then just apply the template, and it would automatically pull in all of these sections components and associated tasks to those components.

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00:12:57.500 --> 00:13:03.110

Kyle Bryant: then, at the very bottom of this I have the ability to kind of edit the task that I'm already on.

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00:13:03.650 --> 00:13:09.720

Kyle Bryant: So this is more of the gallery view, where it's very picture oriented.

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00:13:09.730 --> 00:13:15.037

Kyle Bryant: And then I have up here a list view. When I switch over to this list view.

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00:13:15.530 --> 00:13:20.749

Kyle Bryant: the list view will just give me a list of all of the associated tasks

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00:13:20.840 --> 00:13:35.170

Kyle Bryant: to this asset, so it would be all components and all tasks that are associated to this asset. And what's nice about this view is that I can go in here, and if I wanted to, let's just go

104

00:13:35.240 --> 00:13:47.299

Kyle Bryant: grab some of these grease tasks and just make sure that I have all of the same product on here. I could go in here and click on edit, and then make adjustments to those tasks in bulk.

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00:13:47.310 --> 00:13:54.670

Kyle Bryant: So it gives me the ability to kind of bulk edit some of these tasks without needing to open them up individually.

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00:14:00.790 --> 00:14:03.209

Kyle Bryant: I'll switch it back over to you.

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00:14:09.060 --> 00:14:11.009

Kyle Bryant: Awesome. Thank you, Greg.

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00:14:26.410 --> 00:14:27.259

Kyle Bryant: We'll cut this.

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00:14:29.610 --> 00:14:33.880

Kyle Bryant: I noticed we didn't have any attendees. I don't know how I close my slides, though.

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00:14:37.280 --> 00:14:37.980

Kyle Bryant: Okay.

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00:14:40.170 --> 00:14:42.559

Kyle Bryant: all right. Thank you, Greg.

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00:14:43.026 --> 00:14:47.780

Kyle Bryant: We'll now open it up for any questions that people might have.

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00:14:48.120 --> 00:14:51.930

Kyle Bryant: I believe there is one question that we've got from some of our current customers

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00:14:51.950 --> 00:15:16.770

Kyle Bryant: like you said, sometimes you've got people that can run their routes and I've been doing it for 40 plus years and can do it without any reference to anything. It tends to be the newer people that come in, that may need some help with training and getting their routes done correctly. Is it possible to have the proof of presence required by user in the system? So

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00:15:16.770 --> 00:15:25.130

Kyle Bryant: I got this new person. His name is Johnny, and I can in the system say, Hey, I want Johnny to have proof of presence for his routes.

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00:15:25.240 --> 00:15:39.909

Kyle Bryant: Yeah, it is not a a current functionality. It is on our roadmap. We've run into a lot of customers with that same question that want to make it more granular kind of in both directions. Our focus at Red List really is

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00:15:40.210 --> 00:16:08.879

Kyle Bryant: encouraging the activities that make your equipment run better, more efficiently decrease downtime. And so sometimes you'll have employees that have been there a long time, and so they're kind of pencil whipping through and you want to slow them down a little bit to have them think through the tasks that they're going to do and and implement some changes as you optimize, or you have the new person that's coming in. And you want them to be very deliberate and kind of show that they're taking the proper steps. And so that is the next iteration

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00:16:08.880 --> 00:16:13.419

Kyle Bryant: for proof of presence is to make that an individual permission, or or setting

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00:16:18.210 --> 00:16:19.819

Kyle Bryant: any other questions.

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00:16:20.580 --> 00:16:26.179

Kyle Bryant: I don't think there are any other questions perfect. Well, we will turn the time back over to you. Then, Ray.

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00:16:26.540 --> 00:16:27.600

Kyle Bryant: okay.

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00:16:27.990 --> 00:16:31.059

Kyle Bryant: thank you so much, guys, for taking your time.

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00:16:31.520 --> 00:16:33.840

Kyle Bryant: thank you to anyone watching.

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00:16:33.890 --> 00:16:46.510

Kyle Bryant: We have a few next steps. If you would like to interview with the product team, you are a current customer, please, email product to get redlist.com. We love to hear from you. We love feedback. That's how we make the best tool that we can.

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00:16:46.570 --> 00:16:51.850

Kyle Bryant: Then we also have a Diy demo where you can go in and

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00:16:52.480 --> 00:16:59.170

Kyle Bryant: test all of those features that you just saw. It's on our redlist.com forward, slash! Try redlist now

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00:16:59.750 --> 00:17:04.569

Kyle Bryant: and then. If you all are interested in the

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00:17:04.599 --> 00:17:22.710

Kyle Bryant: the tool, and you are a prospective partner, which means that you are a distributor, and you think that your customers could be really interested in this, or maybe you could use this to help chart your customers facilities. Please send an email to me, [ray.barton@getreddest.com,](mailto:ray.barton@getreddest.com) and we will take. Get you taken care of.

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00:17:23.319 --> 00:17:25.930

Kyle Bryant: Okay, thank you so much for joining everyone.

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00:17:26.290 --> 00:17:28.420

Kyle Bryant: We hope you all have a wonderful week.